



## Golden Years...Guaranteed!

IndiaFirst Guaranteed Retirement Plan

(Non Linked, Participating, Endowment Deferred Pension Plan)

A Joint Venture of



## Before You Start Reading

### Important Note

IndiaFirst Guaranteed Retirement Plan is referred to as the Plan throughout the brochure.

### How Will This Brochure Help You?

This brochure gives you details of how the plan works throughout its lifetime. It's an important document to refer to.

### To Help Your Understanding

We've done our best to explain everything as simply as possible; however you're likely to come across some terms you're unfamiliar with. Where possible, we've explained these.

We have used plain language that's easy to understand and believe this brochure is a good place to start when considering an investment.

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## Introduction

### Golden Years...Guaranteed!

Age is just a number! It is a beautiful thought and we would like this to be true for all aspects of our life: physical, financial or otherwise. To transform your old age in to golden years, it is really important that your retirement pool also be in harmony with this thought. You can achieve this harmony if and only if, you can stay ahead of inflation, arrange for steep health care costs, have a standby ready in absence of a regular salary, and maintain your current lifestyle.

We present to you IndiaFirst Guaranteed Retirement Plan, which is a guaranteed financial protection for your second innings. The plan offers you an option to earn guaranteed returns<sup>#</sup> for the first 2/4/6 plan years under regular and limited premium options depending upon the premium paying term and an opportunity to further build your retirement corpus through bonus, thereon. The plan is equipped to create a safety net around you and protect you from all the undesirable elements attached with old age.

This plan will ensure that your dreams live on, and you remain the same worry free young at heart individual even in the years to come!

## Executive Summary

### Key Features

- Earn guaranteed return of 9%<sup>#</sup> on your total premiums paid during first 2/4/6 plan years as per premium payment term.
- Stay ahead of inflation through your consistently growing retirement corpus with bonus in the plan
- Get guaranteed peace of mind with guaranteed returns<sup>#</sup>
- Maximize your retirement pool up to a term of 40 years
- Opportunity to start planning your retirement irrespective of your age
- Pay single, limited or regular premiums in line with your cash flow
- Get tax benefits of the premiums you pay under and benefits you receive

## Risk Factors

- The Simple Reversionary and Terminal Bonus in the plan are not fixed and may vary from year to year which will depend on the actual experience and the prevailing economic conditions.
- Tax Benefits may vary from time to time as per tax laws. Please consult your financial advisor regarding income tax benefits applicable on the plan.

## 1. What is the IndiaFirst Guaranteed Retirement Plan?

IndiaFirst Guaranteed Retirement Plan is a non-linked, participating, endowment deferred pension plan. The plan supports you with a dual benefit - First, where you earn a fixed benefit of 9% of Total Premium Paid as Guaranteed Additions<sup>#</sup> for the first 2/4/6 plan years under regular and limited premium options depending upon the premium paying term and Second, where you earn returns by participating in the profits of the company. The total number of years that you can benefit from both these features each, is subject to the premium paying mode opted by you. In addition to these, you also have a defined assured benefit that makes sure your minimum assurance is set and you can further build upon the same. These layered benefits have been put together in a single plan to ensure that they carve out a financially secure future for you!

Under this plan, you can start by choosing either how much money you would want for your retirement or how much savings you can put in today to secure your retirement. We suggest you make sure this amount is what you and your family will need a few years down the line, in case you have no other alternate source of income, to maintain your lifestyle and financial requirements.

## 2. What is the term of the plan?

You can buy this plan for any term depending upon your requirement and premium payment mode.

Premium Payment Mode	Premium Payment Term	Plan Term
Single Premium	One Pay	5 to 40 years
Limited Premium	5 years	10 to 35 years
	10 years	15 to 35 years
Regular Premium	10 years	
	15 to 35 years	

## 3. What are the premium paying modes available under the plan?

You can choose to pay monthly/ quarterly/ half yearly or yearly under the regular or limited mode. Alternatively you can also choose to pay once, under the single premium mode.

## 4. Who are the people involved in the plan?

This plan may include the 'Life Assured', the 'Policyholder', the 'Nominee' and the 'Appointee'.

### Who is a Life Assured?

Life assured is the person, on whose life the policy has been issued. Death Benefit starts immediately on the Plan start date. On the Life Assured's death, the benefit is paid out and the plan ends. Any person can be the life assured, as long as -

Minimum age at the time of applying for the plan	For Regular/ Limited Premium: 25 years as on last birthday Single Premium: 0 years as on last birthday
Maximum age at the time of applying for the plan	For Regular Premium – 55 years as on the last birthday For Limited Premium – 70 years as on the last birthday For Single Premium – 75 years as on the last birthday
Minimum age at end of the plan term	40 years as on the last birthday
Maximum age at end of the plan term	80 years as on the last birthday

### Who is a Policyholder?

A policyholder is the person who holds the plan. You must be at least 18 years as on your last birthday at the time of applying for the plan, to be a policyholder. The policyholder may or may not be the Life Assured.

### Who is a Nominee?

A nominee is the person who receives the death benefit in case of the untimely demise of the Life Assured. The nominee is appointed by you, the policyholder. The nominee can even be a minor (i.e. below 18 years of age). Nomination should be in accordance with provisions of Section 39 of the Insurance Act 1938, as amended from time to time.

### Who is an appointee?

An appointee is the person whom you may nominate in case your nominee is a minor. The appointee receives the plan money on behalf of the nominee in case of the life assured's untimely demise while the nominee is a minor.

## 5. How much can you at least invest?

Premium Paying Mode	Premium Paying Frequency			
	Monthly	Quarterly	Half Yearly	Yearly
Minimum Regular Premium	Rs. 2,088	Rs. 6,216	Rs. 12,286	Rs. 24,000
Minimum Limited Premium	Rs. 3,132	Rs. 9,324	Rs. 18,428	Rs. 36,000
Single Premium	Rs 75,000*			

\*This minimum is not applicable for existing pension customers of IndiaFirst Life, who opt for single premium by exercising the option through surrender/vesting/death and under such cases it will depend on amount of benefit available respectively.

The following premium frequency factors for

monthly, quarterly and half yearly plans will apply on the yearly premium to be paid. The premium for the below frequency

Premium Frequency	Factor To Be Applied To Yearly Premium
Monthly	0.0870
Quarterly	0.2590
Half Yearly	0.5119

## 6. What is the sum assured under this plan?

You may choose the sum assured based on your needs from the table mentioned below.

Sum Assured on maturity	Regular/Limited Premium	Single Premium
Minimum	Rs. 5,00,000	Rs. 1,00,000*
Maximum	No limit subject to Underwriting	

\*This limit is not applicable to existing pension customers of IndiaFirst Life as for them it will depend upon the single premium amount which is either vesting/death benefit amount or amount of surrender value available for purchase of single premium deferred pension, if opted

## 7. Does the plan offer a high sum assured discount?

Yes, there will be a high sum assured discount of 1% of Regular/Limited premium if the sum assured is 10 lakhs or above. There will be a high sum assured rebate of 1% of single premium if the sum assured is 20 lakhs and above.

## 8a. What happens in case of the life assured's demise?

In case of life assured's unfortunate demise, the death benefit amount can be availed through any of the below given options as chosen by the nominee/ appointee/ legal heir.

The death benefit payable will be higher of,

- Defined Assured Benefit: Total premiums paid as on date of death accumulating @ 0.15% per annum compounded annually and
- 105% of the total premiums paid along with the sum of all guaranteed additions<sup>#</sup> and bonuses, if any.

In case of death during deferment period, the nominee may exercise any of the below options:

- Utilize the entire proceeds of the Plan or part thereof for purchasing an annuity at the then prevailing annuity rate from us; or
- Withdraw the entire proceeds of the Plan.

## 8b. What happens in case of the policyholder's demise?

In case of policyholder's untimely demise while the life assured is a minor, the surviving parent or legal guardian or anyone with an insurable interest in the minor's life will be the policyholder.

Under this plan the policyholder gets at least non-zero positive returns at maturity/ vesting.

The life assured can be the policyholder provided he/ she is 18 years or more at the time of policyholder's demise.

## 9. What do you receive at the end of the plan term?

The life assured will receive Higher of:

- Sum Assured along with sum of all Guaranteed Additions<sup>#</sup>, if any, of 9% of Total Premium Paid for the first 'x' plan years and a sum of all Simple Reversionary Bonus and Terminal Bonus, if any, paid in to the plan from 'x+1' plan year onwards, as given in the table below and
- Defined Assured Benefit which is the total premiums paid accumulated @ 0.15% p.a. compounded annually.

The benefit will be payable at the end of plan term provided the plan is in-force.

Premium Payment Frequency	Premium Payment Term	Policy Term	Guaranteed Addition of 9% of Total Premium Paid for first (x years)	Bonus Earning Period
Single Premium	Single Pay	5 to 40 years	Not Applicable	From 1 <sup>st</sup> policy year till the end of the term provided policy is in-force
Limited Premium	5 years	10 to 35 years	First 2 years of the policy	From 3 <sup>rd</sup> policy year onwards till the end of the term provided policy is in-force
	10 years	15 to 35 years	First 4 years of the policy	From 5 <sup>th</sup> policy year onwards till the end of the term provided policy is in-force
Regular Premium	10 years		First 4 years of the policy	From 5 <sup>th</sup> policy year onwards till the end of the term provided policy is in-force
	15 to 35 years		First 6 years of the policy	From 7 <sup>th</sup> policy year onwards till the end of the term provided policy is in-force

<sup>†</sup> Please note that the Guaranteed Addition will be accrued at the end of every plan year and will be paid either on death or vesting.

<sup>\*</sup> The period of guaranteed addition depends on the premium paying term opted as shown in above table.

<sup>‡</sup> Maturity/vesting benefits is subject to the condition that it cannot be less than the defined assured benefit defined as Total premiums paid, excluding extra premium, if any as on date of death accumulating @ 0.15% per annum compounded annually

## 10. What are the tax benefits under this plan?

Currently you are eligible for the below mentioned tax benefits. These are subject to change from time to time as per the Government Tax laws. Please consult your tax consultant before investing

### Tax benefits on the premiums paid

You are eligible for tax deductions on premiums paid under this plan as per Section 80(CCC) of the Income Tax Act, 1961 as per Income Tax Laws.

### Tax benefits on the maturity amount and withdrawals

You can get tax benefits on the extent of the commuted amount which is currently up-to 1/3<sup>rd</sup> of the maturity/ vesting amount under Section 10(10A) of the Income Tax Act, 1961.

### Death benefits

Death benefits are tax free under Section 10(10D) of the Income Tax Act, 1961.

## 11. What happens if you miss paying your premiums?

### Before Acquiring Paid-up Value

The plan lapses without acquiring any paid-up value, if you have stopped paying your premium during the first three plan years in case of premium payment term of 10 years and more and if you have stopped paying your premiums during the first two plan years in case of premium payment term less than 10 years. We offer a two year revival period during which you can revive your plan. No benefits will be payable during this period. The plan will acquire paid-up value immediately after payment of premium under single premium plan.

### After Acquiring Paid-up Value

In case of non-payment of the premium within the grace period the policy will be converted to paid-up, provided at least first three full years' premium have been paid if premium paying term is 10 years and more or provided at least two full years' premium have been paid if premium paying term is less than 10 years.

Bonus and Guaranteed Additions<sup>#</sup> will not be payable once the Plan becomes paid up, however it is not applicable if you paid all due premiums during the term

Paid up value payable on maturity	Paid up value payable on death
Sum Assured X (Total numbers of premiums paid)/(Total Number of premiums payable) plus sum of all guaranteed addition <sup>#</sup> , if any, plus sum of all bonuses, if any till the date of paid-up.	Higher of total premiums paid as on date of death accumulating @ 0.15% p.a. compounded annually and 105% of total premiums paid as on the date of paid-up + sum of all guaranteed addition <sup>#</sup> , if any + sum of all bonuses, if any till the date of paid-up.

For limited premium policies, once all due premiums are paid at the end of premium payment term, the policy becomes fully paid up. Once the policy acquires paid up value the policy could be continued as a paid up policy in case of further non-payment of premiums. The policy stops accruing any bonus or any guaranteed addition once it becomes a paid-up policy, however, this is not applicable in case of fully paid-up policies for limited and single premium cases

### What are your options to revive the plan?

You may revive your plan within a specified period by

- Simply paying the pending premium along with interest from the due date of first unpaid premium
- Begin the payment of premiums

You may revive your plan as long as you do it within two years from the due date of the first unpaid premium but before the maturity/ vesting date. No benefits will be payable during this period other than the paid up value, if any, in the event of death. If the policy is revived, then the policy will accrue all due guaranteed additions, if any or due bonus, if any. The interest may change from time to time.

The revival is subject to satisfactory medical and financial underwriting.

## 12. Is there a grace period for missed premiums?

We provide you a grace period of 15 days for payment of all premiums under the monthly mode and a period of 30 days for payment of all premiums under the quarterly, half yearly and yearly modes. This period starts from the due date of each premium payment. All your plan benefits continue during this grace period.

## 13. Can you surrender your plan?

Yes. While we do not encourage you to surrender your plan, you may choose to surrender the same for immediate cash requirement in case of an emergency. You can surrender your plan any time provided three full years' premiums have been paid if the premium paying term is 10 years and more or two full years' premiums have been paid if the premium paying term is less than 10 years or any time after payment of premium under single premium.

The amount payable on surrender will be higher of the Guaranteed Surrender Value (GSV) and Special Surrender Value (SSV).

$GSV = GSV \text{ factor for premium} * \text{total premium paid excluding extra premium, if any} + GSV \text{ factor guaranteed additions/reversionary bonus} * (\text{accrued guaranteed addition} + \text{accrued reversionary bonus, if any}).$

The Special Surrender Value (SSV) will be paid up value multiplied by the SSV factor at the time of surrender. The SSV factor will be determined by us from time to time.

## 14. What are the provisions to buy an annuity in the plan?

As per the regulations, you have the option to take the Death Benefit, Vesting Benefit and the Surrender Benefit in the following ways -

**In case of Death Benefit the nominee shall have the following options:**

- To utilize the entire proceeds of the Plan or part thereof for purchasing an annuity at the then prevailing rate from us; or

- To withdraw the entire proceeds of the Plan.

**In case of Vesting Benefit the Policyholder shall have the following options:**

- To commute to the extent allowed under the Income Tax Act and to utilize the balance amount to purchase an immediate annuity from us which shall be guaranteed for life, at the then prevailing annuity rate; or
- To utilize the entire proceeds to purchase a single premium deferred pension product from us.
- To extend the accumulation period/deferment period within the same policy with same terms and conditions as the original policy provided the policyholder is below age 55 years, subject to underwriting if there is a sum at risk on death.

**In case of Surrender Benefit the Policyholder shall have the following options:**

- To commute to the extent allowed under the Income Tax Act and to utilize the balance amount to purchase an immediate annuity product from us, which shall be guaranteed for life, at the then prevailing annuity rate; or
- To utilize the entire proceeds to purchase a single premium deferred pension product from us.

**15. Is service tax applicable? If yes, who bears it?**

Yes. The service tax will have to be borne by you, the policyholder. These are subject to change from time to time as per Government laws.

**16. Can you cancel your plan?**

Yes, you can cancel your plan if you disagree with any of the terms and conditions within the first 15 days (free look period) from receipt of your plan document. In case you have bought this plan through Distance Marketing Mode, you have 30 days to decide the same. You can return the plan to us, while stating your specific objections.

**Do you get any refund when you cancel your plan?**

Yes. We will refund an amount equal to the –

Premium paid

Less i. Pro-rata risk premium, if any

Less ii. Any stamp duty paid

Less iii. Expenses incurred on medical examination, if any

**17. Can you avail of a loan under this plan?**

Loan facility is not provided under this plan.

**18. What happens in case the life assured commits suicide?**

If the life assured commits suicide within 12 months from the date of risk commencement, we will pay 80% of the total premium paid to the nominee/ appointee/ legal heir. This is irrespective of whether the life assured, was sane or insane at the time death.

If the life assured commits suicide within 12 months from the date of revival/ re-instatement, the benefit payable will be equal to the higher of surrender value or 80% of total premium paid.

**19. You are prohibited from accepting rebate in any form**

**Prohibition of Rebate: Section 41 of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 states**

- No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectus or tables of the insurer.

Provided that acceptance by an insurance agent of commission in connection with a policy of life insurance taken out by himself on his own life shall not be deemed to be acceptance of a rebate of premium within the meaning of this subsection if at the time of such acceptance the



insurance agent satisfies the prescribed conditions establishing that he is a bonafide insurance agent employed by the insurer.

- Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

## 20. What happens in case of submission of information which is false or incorrect?

**Indisputability Clause: Section 45 of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 states**

- No policy of life insurance shall be called in question on any ground whatsoever after the expiry of three years from the date of the policy, i.e., from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later.
- A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival, of the policy or the date of the rider to the policy, whichever is later, on the ground of fraud:

Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision is based.

- Notwithstanding anything contained in sub-section (2), no insurer shall repudiate a life insurance policy on the ground of fraud if the insured can prove that the mis-statement of or suppression of a material fact was true to the best of his knowledge and belief or that there was no deliberate intention to suppress the fact or that such mis-statement of or suppression of a material fact are within the knowledge of the insurer:

Provided that in case of fraud, the onus of disproving lies upon the beneficiaries, in case the policyholder is not alive.

- A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later, on the ground that any statement of or suppression of a fact material to the expectancy of the life of the insured was incorrectly made in the proposal or other document on the basis of which the policy was issued or revived or rider issued:

Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision to repudiate the policy of life insurance is based:

Provided further that in case of repudiation of the policy on the ground of mis-statement or suppression of a material fact, and not on the ground of fraud, the premiums collected on the policy till the date of repudiation shall be paid to the insured or the legal representatives or nominees or assignees of the insured within a period of ninety days from the date of such repudiation.

- Nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal.

## 21. About IndiaFirst Life Insurance

IndiaFirst Life Insurance Company is a joint venture between Bank of Baroda, Andhra Bank and Legal and General (UK).

Bank of Baroda is one of the largest public sector banks in the country with an enviable network of over 5200 branches that spreads across the geography of India and over 100 branches across 24 countries globally. This behemoth financial institution is over 100 years old and has been built on financial prudence, corporate governance and most importantly – the trust of valuable customers like you.

Andhra Bank has been serving the Indian customers for over 90 years and currently has a network of over 2500 branches. The bank has developed best in class deposit and lending schemes for its valued customers.

Both the banks are nationalized and provide best in class products and services to their customers.

Legal & General is one of UK's leading financial institutions with a heritage of over 175 years. It provides life assurance, pensions, investments and general insurance plans to over 5.5 million customers across UK. It brings rich fund management and insurance experience to India.

## Annexure 1:

Under single premium Guaranteed Surrender Value (GSV) factor for premium is 70% of premium paid excluding service tax and extra premium, if any, if the plan is surrendered within three (3) plan years else it is 90% of premiums paid excluding service tax and extra premium, if any.

For regular/limited premium GSV factor applicable for total premiums paid is given in annexure.

Under regular/limited and single premium option, GSV factor applicable for guaranteed addition, if any and/or simple revisionary bonus is given in annexure.





**BEWARE OF SPURIOUS PHONE CALLS AND FICTITIOUS / FRAUDULENT OFFERS.**

**IRDAI clarifies to public that**

IRDAI or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums. IRDAI does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number

**Disclaimer:**

The Sales Brochure is consistent with the product features filled with the Authority. Tax benefits are subject to change from time to time. You are advised to consult your tax consultant. Product Name: IndiaFirst Guaranteed Retirement Plan, Product UIN 143N026V01, IndiaFirst Life Insurance Company Limited. IRDAI Registration No. 143. Registered and Corporate Office Address: 301, 'B' Wing, The Qube, Infinity Park, Dindoshi - Film City Road, Malad (East), Mumbai - 400 097. [www.indiafirstlife.com](http://www.indiafirstlife.com) SMS<FIRST> to 5667735 SMS Charges apply. Trade logo displayed above belongs to M/s Bank of Baroda, M/s Andhra Bank and M/s Legal & General and is being used by IndiaFirst Life Insurance Co. Ltd. under license. CIN: U66010MH2008PLC183679 Toll free No - 18002098700. Advtg. Ref. No.: IndiaFirst Guaranteed Retirement Plan/Brochure/E/001

